

COMMISSION

Washington, D.C. 20549

# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

OMB Number: 3235-0123

Expires: February 28, 2010 Estimated average burden

hours per response..... 12.00

SEC FILE NUMBER

8-53268

## **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01-01-08A	AND ENDING	12/31/08
	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTIFICATI	ON	
NAME OF BROKER-DEALER: HA&W Str	ategic Partners, LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	FIRM I.D. NO.		
FiveConcourseParkway,Suite1000			<u> </u>
	(No. and Street)		
Atlanta	MN		30328
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PNick Bhandari	ERSON TO CONTACT IN REGAI	RD TO THIS RE	PORT _(404)898-8246_ (Area Code – Telephone Number)
B. ACC	COUNTANT IDENTIFICATI	ION	
INDEPENDENT PUBLIC ACCOUNTANT  Virchow, Krause & Company, LLP	whose opinion is contained in this I  (Name – if individual, state last, first, mid		
225 South Sixth Street, Suite 2300	Minneapolis	MN	55402
(Address)  CHECK ONE:	(City)	(State)	SEO Code) Mail Processing Section
☑Certified Public Accountant ☐ Public Accountant			FEB 25 2009
☐ Accountant not resident in Uni	ted States or any of its possessions	•	Washington, DC
	FOR OFFICIAL USE ONLY		101

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## OATH OR AFFIRMATION

I,	Nick Bhandari	,	, swear (or affirm) that, to the best of
			nd supporting schedules pertaining to the firm of
	HA&W Strategic Partners, LLC		, as are true and correct. I further swear (or affirm) that
of	December 31	, 2008	, are true and correct. I further swear (or affirm) that
neith	er the company nor any partner, proprietor	principal officer	or director has any proprietary interest in any account
class	ified solely as that of a customer, except as	follows:	
=			
		,	
	NOTARY BLIC GEORGIA TRACY L. SMITH COUNTY OF DEKADS		Signature  Marcine Director
Λ	My Commission Expires March 2, 2010	<del></del>	Title Director
T	Notary Public		
This	report ** contains (check all applicable box	es):	•
<b>X</b> (a	a) Facing Page.	•	
	b) Statement of Financial Condition.		
	c) Statement of Income (Loss). d) Statement of Cash Flows.		
	e) Statement of Changes in Stockholders' F	Canity or Partners	' or Sola Propriators' Conital
	f) Statement of Changes in Liabilities Subo	ordinated to Claim	ns of Creditors
<b>区</b> (	g) Computation of Net Capital.		
	h) Computation for Determination of Reser	ve Requirements	Pursuant to Rule 15c3-3.
	i) Information Relating to the Possession of	r Control Require	ements Under Rule 15c3-3.
	j) A Reconciliation, including appropriate of	explanation of the	Computation of Net Capital Under Rule 15c3-1 and the
	Computation for Determination of the R	eserve Requireme	ents Under Exhibit A of Rule 15c3-3.
<b>-</b> (	consolidation.	u unaudited State	ements of Financial Condition with respect to methods of
$\mathbf{X}$ (1	l) An Oath or Affirmation.		
	m) A copy of the SIPC Supplemental Repor	t.	
			t or found to have existed since the date of the previous audit
	·		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# **HA&W STRATEGIC PARTNERS, LLC**

## TABLE OF CONTENTS

Independent Auditors' Report	1	
Financial Statements		
Statements of Financial Condition	2	
Statements of Operations	3	
Statements of Member's Equity	4	
Statements of Cash Flows	5	
Notes to Financial Statements	6 - 7	
Supplemental Information		
Computation of Net Capital and Aggregate Indebtedness Under Rule 15c3-1 of the Securities and Exchange Commission	8	
Independent Auditors' Supplementary Report on Internal Accounting Control	9 - 10	



### INDEPENDENT AUDITORS' REPORT

Board of Governors HA&W Strategic Partners, LLC Atlanta, Georgia

We have audited the accompanying statements of financial condition of HA&W Strategic Partners, LLC (a wholly owned subsidiary of HA&W Capital Partners, LLC) as of December 31, 2008 and 2007, and the related statements of operations, member's equity and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HA&W Strategic Partners, LLC as of December 31, 2008 and 2007, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the schedule presented on page 8 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Virchow, Krause & Company, LLP

Minneapolis, Minnesota February 18, 2009

•

# HA & W STRATEGIC PARTNERS, LLC STATEMENTS OF FINANCIAL CONDITION December 31, 2008 and 2007

ASSETS				
	•	2008		2007
CASH	\$	37,001	\$	33,680
COMMISSIONS RECEIVABLE		34,996		19,959
TOTAL ASSETS	<u>\$</u>	71,997	<u>\$</u>	53,639
LIABILITIES AND MEMBER'S EQUITY				
ACCRUED EXPENSES	\$	4,262	\$	36,576
MEMBER'S EQUITY		67,735		17,063
TOTAL LIABILITIES AND MEMBER'S EQUITY	\$	71,997	\$	53,639

# HA & W STRATEGIC PARTNERS, LLC STATEMENTS OF OPERATIONS Years Ended December 31, 2008 and 2007

		2008		2007
REVENUES	\$	669,620	\$	520,758
EXPENSES	_	<u>59,406</u>		42,427
INCOME FROM OPERATIONS		610,214		478,331
OTHER INCOME				35,000
NET INCOME	<u>\$</u>	610,214	<u>\$</u>	513,331

HA & W STRATEGIC PARTNERS, LLC STATEMENTS OF MEMBER'S EQUITY Years Ended December 31, 2008 and 2007

BALANCE, December 31, 2006	\$	30,732
Distributions to member		(527,000)
2007 net income		513,331
BALANCE, December 31, 2007		17,063
Distributions to member		(559,542)
2008 net income		610,214
BALANCE, December 31, 2008	<u>\$</u>	67,735

HA & W STRATEGIC PARTNERS, LLC STATEMENTS OF CASH FLOWS Years Ended December 31, 2008 and 2007

	2008	2007
CASH FLOWS FROM OPERATING ACTIVITIES  Net income  Adjustments to reconcile net income to net cash flows from operating activities:	\$ 610,214	\$ 513,331
Changes in operating assets and liabilities: Commissions receivable Accrued expenses Net Cash Flows from Operating Activities	(15,037) (32,314) 562,863	7,349 11,076 531,756
CASH FLOWS FROM INVESTING ACTIVITIES		
CASH FLOWS FROM FINANCING ACTIVITIES  Distributions to member  Net Cash Flows from Financing Activities	(559,542) (559,542)	(527,000) (527,000)
Net Change in Cash	3,321	4,756
CASH - Beginning of Year	33,680	28,924
CASH - END OF YEAR	<u>\$ 37,001</u>	\$ 33,680

## HA & W STRATEGIC PARTNERS, LLC

## NOTES TO FINANCIAL STATEMENTS December 31, 2008 and 2007

## **NOTE 1 - Summary of Significant Accounting Policies**

Nature of Business

HA&W Strategic Partners, LLC (the Company) was organized in Georgia as a limited liability company on August 15, 1999. The Company offers money management services to the public. The Company is registered as a broker-dealer under the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Authority (FINRA).

Commissions Receivable

Commissions receivable are unsecured and no allowance for doubtful accounts is considered necessary by management at December 31, 2008 and 2007.

Revenue Recognition

Commission income is recorded on a trade-date basis.

Income Taxes

The Company is not a taxpaying entity for federal and state income tax purposes. The Company's taxable income or loss is taxed on the sole member's income tax returns. Therefore, no provision or liability for federal or state income taxes has been included in the financial statements.

Management's Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## NOTE 2 - Related Party

In January 2006, the Company entered into an agreement with HA&W Capital Partners, LLC (parent), the sole member, to pay a percentage of shared expenses. Shared overhead costs are allocated based on the Company's revenue as a percentage of the parent's total revenue. Shared expenses incurred by the Company were \$51,144 and \$36,576 for the years ended December 31, 2008 and 2007. Accrued expenses at December 31, 2008 and 2007 were comprised of shared expenses owed to the parent. Direct broker-dealer expenses are paid by the Company.

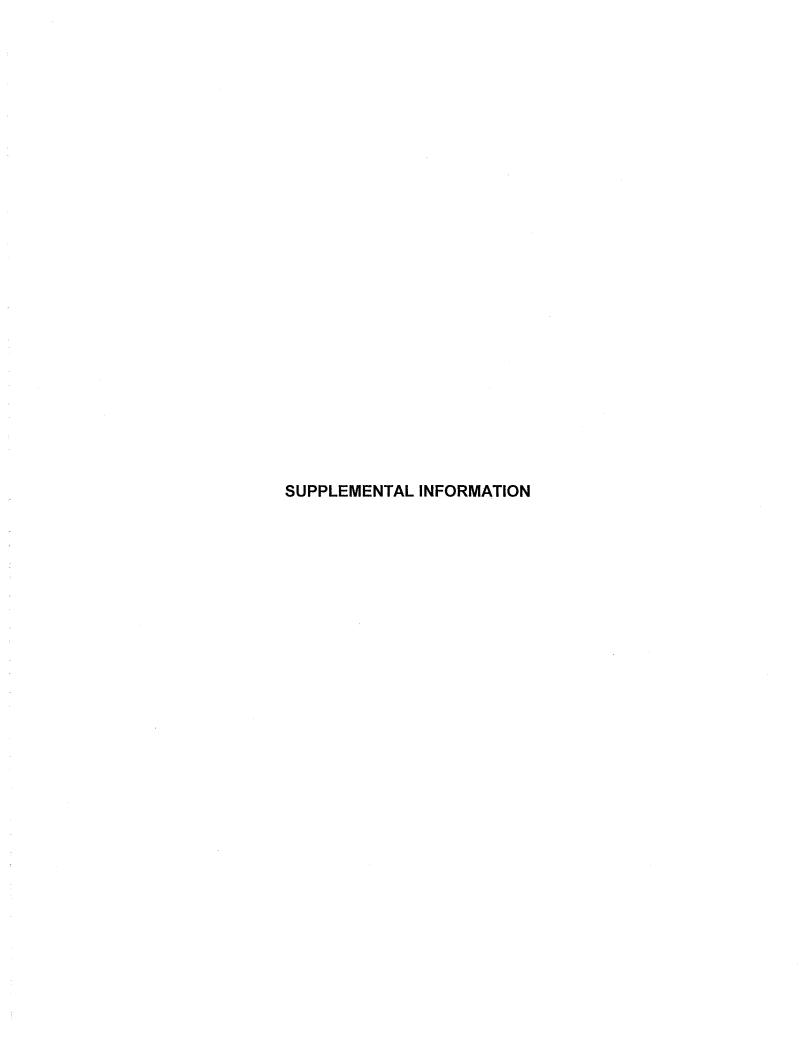
## HA & W STRATEGIC PARTNERS, LLC

NOTES TO FINANCIAL STATEMENTS December 31, 2008 and 2007

## **NOTE 3 - Net Capital Requirements**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule 15c3-1, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Net capital and the related net capital ratio fluctuate on a daily basis. At December 31, 2008 and 2007, the Company had net capital of \$67,735 and \$17,063 which was \$62,735 and \$12,063 in excess of its required net capital of \$5,000. The Company's net capital ratio was 0.06 to 1 and 2.14 to 1 for the years ended December 31, 2008 and 2007.

No material differences exist between the net capital calculated above and the net capital computed and reported in the Company's December 31, 2008 FOCUS filing. Per Rule 15c3-3 of the Securities and Exchange Commission Uniform Net Capital Rule, the Company is exempt under the (k)(1) exemption.



HA & W STRATEGIC PARTNERS, LLC
COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS UNDER
RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION As of December 31, 2008

COMPUTATION OF NET CAPITAL	
Total member's equity	\$ 67,735
Total non-allowable assets	-
Net capital before haircuts on securities positions	67,735
Haircuts on securities positions	
Net capital	<u>\$ 67,735</u>
COMPUTATION OF AGGREGATE INDEBTEDNESS	
Total liabilities from statement of financial condition	\$ 4,262
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT	
Minimum net capital requirement	\$ 5,000
Excess net capital at 1,500 percent	<u>\$ 62,735</u>
Excess net capital at 1,000 percent	<u>\$ 67,309</u>
Ratio: Aggregate indebtedness to net capital	<u>0.06 to 1</u>
RECONCILIATION WITH COMPANY'S COMPUTATION	
Net capital as reported in Company's Part II FOCUS report, Form X-17a-5 (unaudited) as of December 31, 2008 Net audit adjustments	\$ 67,735
Net capital per above	<u>\$ 67,735</u>



# INDEPENDENT AUDITORS' SUPPLEMENTARY REPORT ON INTERNAL ACCOUNTING CONTROL

Board of Governors HA&W Strategic Partners, LLC Atlanta, Georgia

In planning and performing our audit of the financial statements and supplemental schedule of HA&W Strategic Partners, LLC (the Company) for the year ended December 31, 2008, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Due to the small size of the Company's accounting department, the Company has a lack of segregation of duties. We consider this item to be a material weakness as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2008, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

irchow, Krause & Company, LLP

Minneapolis, Minnesota

February 18, 2009

# HA&W STRATEGIC PARTNERS, LLC

Atlanta, Georgia

December 31, 2008 and 2007

FINANCIAL STATEMENTS

Including Independent Auditors' Report